

# MOHAMMED AFLAH K H

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## PROFESSIONAL SUMMARY

Results-driven **Project Management professional** with a proven record of delivering innovative and efficient planning and transition solutions within the **retail sector**. Adept at managing **large-scale initiatives, cross-functional collaboration**, and ensuring regulatory compliance and project success. Experienced in driving process improvements using **Lean, 5S, DMAIC, and Continuous Improvement (CI)** methodologies. **Certified in Google Project Management**, covering both **traditional and agile practices**. Guided by the core methodology of "**Accurate on Time, Correct on Budget**" (**AoTCoB**) to drive operational excellence and successfully execute strategic business goals.

## PROFESSIONAL EXPERIENCE

**Target** | *Lead Specialist – Space Presentation & Transition*

*Oct '25 – Present*

- Act as the Single Point of Contact (SPOC) for New Store and Remodel (NSR) initiatives across 22 divisions within Gadgets & POP, bridging communication between NSR Operations and the wider forum to cascade updates and resolve queries, while maintaining direct business ownership and execution accountability for 4 core departments.
- Direct the high-volume execution of space transitions across four departments within the Electronics and Gadgets division, successfully delivering over 3,400 Planograms (POGs) within the first six months utilizing Blue Yonder Space Planning, and rapidly mastering Hubble (Target's proprietary in-house data warehouse).
- Orchestrate cross-functional collaboration with Category Managers, In-Store Marketing team, and global MPLS stakeholders to drive seamless physical store execution, including the time-sensitive rollout of Limited Time Offerings (LTOs).
- Resolve execution challenges and guide front-line store teams through complex POG implementations by managing issue lifecycles via the **Salesforce ticketing platform**, providing real-time troubleshooting and clear operational directives to ensure accurate setups.
- Champion the "**Accurate on Time, Correct on Budget**" (AoTCoB) methodology to drive project execution, strictly managing timelines and resources to meet division-wide strategic goals.
- Apply continuous improvement (CI) and Agile principles to evaluate and optimize transition workflows, leveraging Smartsheet and Miro to coordinate project timelines and reduce turnaround times for rolling out new visual merchandising standards.

**Tesco Business Solutions** | *Retail Store Planner – Express New Space UK*

*May '24 – Sep '25*

- Interpreted complex architectural drawings and technical specifications to deliver innovative store planning solutions that align with operational requirements.
- Developed detailed planning and sanction drawings for Tesco stores across the UK and Northern Ireland, collaborating with local planning authorities, project managers, architects, and external consultants throughout the design and approval phases.
- Maintained accurate records of store data, including plans and compliance documentation, proactively identifying potential risks to ensure smooth project progression.

- **Automated Centralised Projects Tracker:** Developed and implemented an automated tracker for managing store approval processes, replacing 8–10 separate trackers. Executed using 5S, DMAIC, CI, and Lean methodologies, this initiative streamlined monitoring and improved data accuracy.
- **Enhanced Communication:** Proposed and facilitated the adoption of Cisco Jabber for outbound and inbound calling with external consultants and Local Planning Authorities. Leveraging Lean and CI principles, this reduced redundant email communications and improved response times.

*Associate Architect – Feasibility Architecture UK*

*Dec '22 – April '24*

- Delivered Technical Planning Application Packs and Sanction Drawings, tracking council submissions to ensure adherence to standard designs and building bylaws.

**Landmark Designs Pvt Ltd | Supervisor/Validation Specialist - Residential Interiors** *Jul '22 – Nov '22*

- Directed end-to-end execution, validation, and quality control of 25+ premium residential interior projects, managing diverse teams of vendors and contractors.

**SJ Architects & Interiors Ltd | Bengaluru, IN Interior Designer Intern**

*Feb '22 – May '22*

- Developed initial plans, 3D models, and design concepts for residential projects, collaborating closely with stakeholders.

## EDUCATION

**Jain University BSC Interior Design (UK Chartered Society of Designers)**

*June '19 – June '22*

## CERTIFICATIONSs

- **Google Project Management: Professional Certificate** | Coursera, May '25
  - Completed six courses developed by Google, including a Capstone project simulating real-world project management scenarios.
  - Gained practical experience in initiating, planning, and executing traditional and agile projects.

## SKILLS

- **Project Management:** Project Planning, Initiation, Execution, Agile Methodologies, Stakeholder Management & Communication.
- **Space Planning & Enterprise Tools:** Blue Yonder Space Planning, MerchX, Hubble (Proprietary In-House Data Warehouse @ Target), Salesforce, Smartsheet, Miro.
- **Process Improvement:** Lean, 5S, DMAIC, Continuous Improvement (CI).
- **Modelling & Rendering Tools:** AutoCAD, SketchUp, V-Ray, Lumion, Adobe Photoshop, Adobe Illustrator.
- **Productivity Tools:** MS Office (Excel, Word, PowerPoint).